



Trimble is a company driven by purpose—Transforming the Way the World Works. Trimble’s Responsible Corporate Citizenship (RCC) program is crucial to ensuring that we remain true to our mission while fulfilling our commitments as a company, an employer, and a contributor to society.

# Responsible Corporate Citizenship

TRANSFORMING THE WAY THE WORLD WORKS



# Transforming the Way the World Works

Since 1978, our industry-specific solutions have helped customers achieve economic breakthroughs while enhancing safety, boosting compliance, and reducing environmental impact—from feeding the growing global population and moving the goods of commerce to next-generation building and infrastructure. Our mission, Transforming the Way the World Works, drives our business to benefit all stakeholders—including employees, shareholders, customers, communities, and the world at large.

## Agriculture

Feeding the world's booming population requires maximized farm production. Trimble's precision agriculture portfolio has revolutionized traditional farming practices by enabling farmers to increase efficiencies, enhance productivity, and improve crop performance, all while reducing costs and optimizing inputs.

- ▶ Up to 30% increased yield
- ▶ Reduced carbon emissions
- ▶ Up to 20% increased water efficiency
- ▶ Up to 30% cost savings
- ▶ Enhanced worker safety
- ▶ Increased waste reduction

## Construction

A prosperous world requires robust infrastructure. Trimble continues to transform this industry's work across the entire planning, design, build, and operating lifecycle through the deployment of advanced automation solutions, precision machine control, 3D software, site positioning, mobile technologies, and real time connectivity.

- ▶ Increased productivity & efficiency
- ▶ Up to 50% less rework
- ▶ Up to 30% cost savings
- ▶ Informed decision making
- ▶ Increased waste reduction
- ▶ Up to 30% machine productivity & fuel savings

## Geospatial

Trimble geospatial technologies are transforming the work of professionals across the globe engaged in surveying, mapping, GIS, 3D modeling, land administration, and the environment.

- ▶ 25-50% efficiency gains over traditional solutions
- ▶ Land & water management
- ▶ Informed decision making
- ▶ Enabling property rights, the basis of economic development
- ▶ Optimizing the buildout of cadastral systems

## Transportation

In a world of fluctuating fuel costs and just-in-time delivery, Trimble transportation and logistics solutions bring efficiency and visibility into fleet operations for cleaner, greener, safer, and more profitable operations.

- ▶ Up to +20% fuel efficiency
- ▶ Reduced carbon emissions
- ▶ Increased fleet utilization up to +30%
- ▶ Cost savings
- ▶ Driver safety



# Trimble's Core Businesses Generate Responsible End-Market Value

Trimble's industry-specific solutions integrate advanced capabilities that enable our customers to tackle some of the world's greatest challenges. Trimble connects the digital and physical worlds to improve environmental sustainability, maximize productivity, and ensure safety in the construction, transportation, geospatial, and agricultural sectors, among others. By transforming how the world's work gets done, our solutions work to further our RCC impact. Trimble's product portfolio contributes to business practices empowering organizations and businesses to impact society in a positive manner, today and in the future.

Brothers Chris and Harold Perry farm in Alberta, Canada, where hills and depressions can cause variability in water application, causing inconsistent quality, quantity, and storage lifespan of their potato crop. Using a variable rate irrigation (VRI) system and Trimble's Irrigate-IQ solution, nearly 100% of the VRI potatoes were put into long-term storage, and 10% more acres were harvested.



Alberta, Canada

Westminster, CO

McAllen, TX



PeopleNet, a Trimble company, offers products used by more than 1,500 transportation fleets in the US and Canada. PeopleNet helped USA Logistics Carriers, a 570 truck fleet, identify cost-saving efficiency improvements totaling nearly \$3.5 million. PeopleNet also reduced communication and process costs resulting in better customer service. Fleet MPG has increased from 5.5 to 6.9, a substantial hard-cost savings.



Trimble's Rockies Campus was constructed using Trimble technology. As a result, excavation was completed 30% faster than anticipated; structural steel shop drawing review time was 33 percent faster than similar projects; embed placement was 100% accurate; mechanical, engineering, plumbing layout, and hanger installation was completed four weeks faster than projected; and field layout was reduced from three weeks to seven days.

Central France



The A719 road expansion in Central France, included the construction of a 14 kilometer (8.7 mile) motorway link between the cities of Gannat and Vichy. Looking for enhanced productivity and grade accuracy, the job contractor adopted Trimble® Business Center. Roadwork was completed, 16 separate civil engineering works were installed and 10 water retention ponds, and one toll plaza were completed all in two years.

South Africa



Planning for the Khobab Wind Farm in South Africa involved determining the location for 61 large wind turbines capable of powering 120,000 homes. Using Trimble's R2 GNSS receiver and CenterPoint® RTX solution, all necessary points for the project were collected in one day rather than three. In addition to cutting the time on-site by two-thirds, the system's accuracy consistently exceeded the project requirements.

## A Track Record of Innovation

Trimble has a long tradition of innovation spanning more than 60 years. Technological innovation and leadership are central to everything Trimble does. We operate research and development centers in 15 countries across North America, Europe, and Asia Pacific. We re-invest roughly 14 percent of our annual revenue in developing new technologies, approximately \$350 million in 2016. With more than 1,200 unique patents, our products are among the most innovative and groundbreaking in the industry.

### Acquisition Highlights



We also invest in acquisitions to accelerate the execution of our strategy. Trimble has invested more than \$2.6B in acquisitions over the last 10 years. Acquisitions expand our ability to provide solutions impacting productivity, safety, and sustainability. In November 2015, Trimble acquired Agri-Trend, which operates the largest network of independent agricultural consultants in North America. Agri-Trend's consulting solutions and data management software enable growers to make informed business decisions that better allocate scarce resources to produce safe and environmentally sustainable food.

In February 2016, Trimble acquired Sefaira, a leading developer of cloud-based software for the design of sustainable and high-performance buildings. Sefaira software enables designers to create buildings that have the very best performance characteristics in terms of energy use, daylighting quality, carbon emissions, thermal comfort, construction, and operating costs. Sefaira has won a variety of industry awards and has been named as a Global Cleantech 100 company in 2013, 2014, and 2015.

## Fostering a New Generation of Innovation



2016

Trimble partners with the University of Cambridge to support cutting-edge research in construction information technology.



2017

The Trimble Technology Lab is established at UMass Amherst, focused on 3D building design, digital fabrication, and the sustainable built environment.



2017

SketchUp for Schools, a free version of the 3D modeling application, provides age-specific lesson plans for creative expression and skill development to primary and secondary school kids.

## Trimble Core Values

Trimble's core values act as guiding principles and serve as the foundation of our culture.

- ▶ Coupling our efforts to market objectives, staying centered on a clear definition of our customers and their needs.
- ▶ Aggressive entrepreneurship and disciplined risk-taking, enabled by clear strategies.
- ▶ Brilliant innovation driven by long-term vision.
- ▶ Speed and decisiveness built on precision in our thinking, planning, and communication.
- ▶ Proactive internationalism that pursues a worldwide strategy while embracing cultural and market differences.
- ▶ Accountability for our results, leveraged by engaged cross-company collaboration.
- ▶ An organizational environment consistent with the values of teamwork, transparency, integrity, respect, and responsible corporate citizenship.

## Dedication to Ethical Business Practices

97%

Conflict minerals supplier  
response rate

100%

Contract manufacturers ISO 14001  
certified with annual audits

**We value a culture of high ethical standards and business integrity. Every employee, regardless of location, is expected to understand and practice Trimble's Business Ethics and Conduct Policy. We only establish relationships with third-party partners who share our commitment to conducting business fairly, legally, ethically, and transparently.**

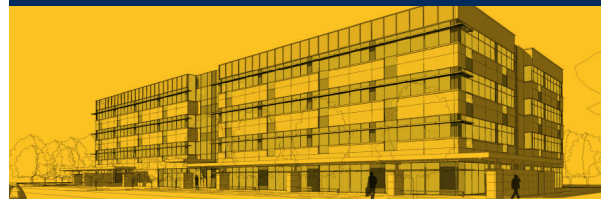
As a global company, Trimble implements and monitors policies that ensure all operations—including chain suppliers, vendors, and contract manufacturers—fully comply with local and national laws wherever we conduct business.

Our Supplier Code of Conduct, Business Code of Conduct (adopted from the EICC Code of Conduct) and Conflict Minerals Policy set standards for our company, suppliers, and partners. These include preventing modern slavery, human trafficking, anti-bribery misconduct, and conflict mineral sourcing. Management in our supply chain may request that new and existing suppliers perform assessments and/or audits in compliance with Trimble requirements.

Trimble complies with the UK's Modern Slavery Act 2015 in our commitment to eradicate the risk of slavery in our supply chain. We also comply with Dodd-Frank Act conflict mineral reporting regulations, and the Organisation for Economic Co-operation and Development (OECD) regulations on Base Erosion and Profit Shifting (BEPS) Package. Trimble is RoHS compliant, operating in accordance with California's Transparency in Supply Chains Act of 2010 (SB657).

More information related to Trimble's compliance programs can be found at [www.trimble.com/Corporate/Compliance/Compliances.aspx](http://www.trimble.com/Corporate/Compliance/Compliances.aspx)

## Minimizing Our Environmental Impact



Trimble's Westminster, CO office was developed to protect ecosystems, manage water usage, and reduce emissions while promoting a healthy work environment.



Trimble's Westminster, CO office is LEED Certified Gold

**An important aspect of our RCC commitment involves environmental stewardship. We are continually exploring ways to minimize Trimble's environmental impact by increasing energy efficiency, reducing waste, and complying with environmental policies and regulations around the globe.**

At our corporate headquarters in Sunnyvale, CA, we use MetricStream software to measure our carbon footprint. In Westminster, CO, we built a 125,000 square foot office that is LEED Certified Gold, including the use of environmentally responsible building materials, an internal recycling and composting program, plumbing that saves 40% more water than a conventional building, and preferred parking for low-emission and fuel efficient vehicles. In the near future, all Trimble offices of 100 or more employees will be equipped with emissions data collection capabilities for measuring consumption of electricity, natural gas, diesel, and water.

As a proud member of the Electronic Industry Citizenship Coalition® (EICC), we understand how our operations affect the environment, and continue to expand the use of sustainable materials in our products. To encourage RCC beyond the point of sale, we provide Trimble customers with instructions for safe product use and disposal, including a convenient recycling program we developed to prevent products from ending up in landfills.

In Europe, any Waste Electrical and Electronic Equipment (WEEE) supplied to the market by Trimble Inc. partners and/or subsidiaries is recycled by Trimble Europe B.V. European Regional Fulfillment Centre (ERFC) on behalf of Trimble Distributors, conforming to the European Union's WEEE Directive 2002/96/EC.

More information related to Trimble's environmental compliance programs can be found at [www.trimble.com/Corporate/Environmental\\_Compliance.aspx](http://www.trimble.com/Corporate/Environmental_Compliance.aspx)



# A Workplace that Puts Employees First

**Trimble is committed to providing every employee with the opportunity to learn, grow, and excel in a respectful and collaborative workplace. At the heart of our culture is an entrepreneurial spirit, supported by the opportunity to experience a myriad of industries within one family of companies.**

Our global workforce includes more than 9,000 people in more than 35 countries, with the largest groups of employees in the United States, Germany, India, United Kingdom, and Finland. Trimble recognizes that diversity drives our best thinking and works to retain our talented team members. Diversity of gender, race, and nationality is highly valued.

We put great value in keeping our employees healthy—physically, emotionally, financially and socially. Everyone is offered a biometric screening and receives training on Trimble's Safety, Health, and Environmental (SHE) policy.

## Employee Health & Safety

\* Below Industry Subset NAICS 334 Rates

**0.3\*** Days Away From Work, Restricted Work Duty or Transferred (DART)

**0.2\*** Days Away From Work (DAW)

**0.8** Total Recordable Incidence Rate

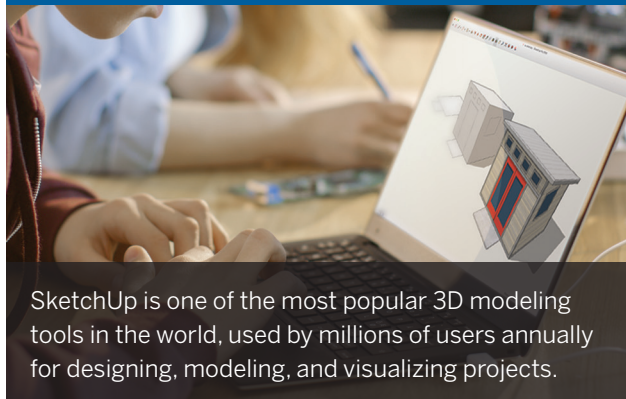
## Making a Positive Impact

**Trimble's role as a responsible corporate citizen also involves making a positive impact in the lives of our colleagues, customers and families. We offer a number of programs developed to foster an inclusive and rewarding work experience for our employees, and offer many opportunities for them to positively impact their local communities.**

### Project Spectrum

In 2005, SketchUp began hearing about children with autism spectrum disorder (ASD) quickly adopting and excelling at 3D design using SketchUp software. Working with the local autism society to engage these children and inform the conversation, Project Spectrum was born with a vision of creating jobs for young adults on the autism spectrum.

Project Spectrum includes outreach programs to inform, familiarize, and excite both potential employees and employers in areas of technology and ASD understanding. These outreach programs include advocacy of skill-based workshops, demos, tech talks, lunch-n-learns, summer day camps, and placement of individuals in quality paid internships and full-time employment within Trimble.



SketchUp is one of the most popular 3D modeling tools in the world, used by millions of users annually for designing, modeling, and visualizing projects.

### The Trimble Women's Network (TWN)

A company-wide program dedicated to connecting, supporting, and mentoring women in the workplace to increase their impact at Trimble. The Westminster, CO TWN chapter has volunteered in support of Habitat for Humanity and participated in Women Build Week, conducting construction and renovation of homes in Colorado.



### Trimble Veterans Network

Trimble employs more than 100 US and international military veterans across the company, in almost every office and business division. The Trimble Veterans Network was formed to create a community to support, develop, and promote the unique characteristics of military veterans.



# Helping in Times of Need

National, regional and local governments, and non-governmental organizations (NGOs) utilize Trimble technologies in areas including land, asset and forestry management; provision of active geodetic infrastructure; monitoring of dams, volcanoes, and earthquake faults; and disaster recovery. When major natural disasters such as earthquakes, tsunamis, wildfires, and floods occur, Trimble has a long history of donating money, time, and equipment to assist communities in the recovery effort. Trimble has contributed to providing technologies and data used to combat public health emergencies, improve quality of life, and create more responsive systems.



Scientists work to retrieve GNSS data following a major earthquake in Nepal in 2015.

## Land Boundaries and Clean Water in Peru

Engineers Without Borders, a global non-profit humanitarian organization, used Trimble GNSS systems to establish land boundaries to mitigate land disputes and develop plans to drill a new well, install solar-powered pumps, filters and tanks used to provide clean water to villagers.

## Building Shelters in Indonesia

A severe earthquake destroyed thousands of homes in Yogyakarta, Indonesia. Using SketchUp 3D modeling software, a bamboo shelter was designed, capable of being built quickly and transported easily. With the help of 300 individuals, 1600 shelters were pre-built in Magelang, transported to Yogyakarta, and erected in the earthquake area—all within three months.

## Improving Farming in Pakistan

Due to water scarcity, nearly 20% of Pakistan's tillable land remains dormant. Farmers in the Indus River Basin use Trimble laser land leveling systems to achieve perfectly level field surfaces, preventing run-off and equalizing water supply to plants. The system has reduced water usage by 40%, while increasing crop size, quality, and yield.

## Post-Earthquake Recovery in Nepal

On April 25, 2015, Nepal experienced a major earthquake. Following the earthquake, Trimble provided funding for helicopter time required to access remote GPS stations and donated seven Trimble NetR6 GNSS receivers to replace damaged equipment. GNSS data helps explain earthquakes and better enable preparation for future earthquakes.

## Preventing Forest Fires in Portugal

Forest fires are a constant threat in Portugal's Alvo Natural Park. Because navigating 17,500 acre mountainous terrain can pose major challenges, the Park has implemented the Emergencies Support System from Portugal Telecom Inovao SA. Combining Trimble GPS technology, short messaging service (SMS) data communications, and well-structured up-to-date cartography the system has improved the Park's ability to respond quickly and accurately locate and control fires.

## Earthquake Reconstruction in China

In 2008, a 7.9-magnitude earthquake caused severe damage in China's Sichuan Province, devastating the region's geodetic and cadastral infrastructure. Trimble's VRS network technology was

installed to handle the high demands of surveyors as well as other uses during reconstruction. The Trimble VRS network is able to detect any aftershock resulting in displacement of 2 cm (3/4 inch) or more. As a result, the province now has a reliable and accurate GNSS network, despite continued tectonic instability.

## The Trimble Foundation

To support Trimble's RCC and philanthropic efforts, we have established the Trimble Foundation, which supports both corporate donations and volunteer activities on a global scale.

Trimble is concentrating support in two main areas—disaster relief and female education and empowerment.

The Trimble Foundation supports offices and divisions of 50 or more employees in allocating time and resources to support causes important to customers and employees. The Trimble Foundation uses a formal process to determine how resources are allocated to effectively address some of the world's most important challenges.



### Trimble Inc.

935 Stewart Drive  
Sunnyvale, California 94085

+1 (408) 481-8000  
www.trimble.com